

BOARD OF DIRECTORS

Gerald Hendren, *Chairman*
C. E. Starkweather, *Vice-Chairman*
Robert Medley, *Treasurer*
Cecil Flood, *Secretary*
Pat Flanagan
Ross Grasso
Joe O'Blak

SUPERVISORY COMMITTEE

Robert Medley, *Chairman*
Joseph Cowen
James Oberbeck

Great Plains Federal Credit Union

ANNUAL REPORT 2015

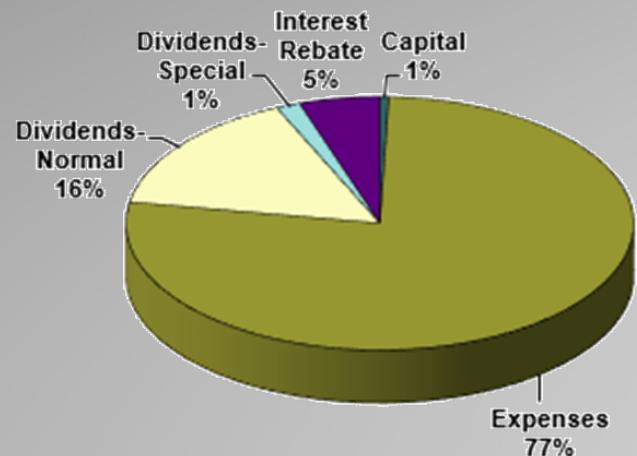
The Key to Success

Throughout your life many people have probably shared with you their thoughts on the key to being successful. Hard work, integrity, a good education and things like that are often mentioned. Our only advice is to listen to those people if they were successful. Otherwise, just smile and nod your head like you're paying attention...like what you do when your spouse is talking.

Remember the tale of the tortoise and the hare. How the hare banked at a big bank because they had a really neat TV commercial. Meanwhile, the tortoise established a long-term relationship with a credit union. The hare ended up feeling disillusioned like he'd hurried just to get nowhere. The tortoise achieved financial success as the result of his credit union membership. He enjoyed the benefits of being a member-owner instead of just a customer.

One thing we do know is...you, our members, are the key to the credit union's success. Thank you for making the credit union the solid financial institution it is today.

Kenneth H. Martin,
President/CEO



2015 Distribution of Income

Capital	\$ 51,094
Expenses	\$ 7,025,189
Dividends-Normal	\$ 1,426,286
Dividends-Special	\$ 139,999
Interest Rebate	\$ 468,118
Total	\$ 9,110,686

**General Comments on 2015 and 2014
Comparative Financial Statements**

After two years of significant loan growth the demand for member financing declined resulting in a decrease in loans to members. More money came in as loan payments than went out as new loan financing. Those funds plus funds from matured investments were mainly left in Cash during 2015, more than doubling the Cash amount from 2014. Management left these funds in Cash for a couple of reasons. One was in anticipation that new loan demand would increase. Another reason was to position the credit union to take advantage of economic rate shifts. The Federal Reserve Bank had been stating for some time that rate increases were likely. A rate increase did finally take place in December 2015. Current economic uncertainty make it difficult to ascertain the likelihood and extent of future rate increases.

Member shares had been declining in recent years but reversed that trend in 2015. The increase in Capital was minimal as the board of directors had decided to give back nearly all of Net Income for the entire year to members in the form of interest rebates and bonus dividends. The increase in Capital is more than the Net Income amount due to unrealized gains in the credit union investment portfolio.

All income areas performed in line with prior year figures. Operating Expenses increased primarily in the area of Loan Loss Provisions. After many years of extremely low loan losses, loans charged off as bad debts did increase significantly in 2015. However, the amount of loans written off was still less than typical annual amounts. This forced the credit union to set aside provisions to replenish the loan loss allowance. Wages and Benefits were higher primarily due to an increase in employee health insurance costs.

Even though revenue was less than 2014 and expenses had increased, the board of directors determined that the credit union remained in solid financial position. Because of this they were inclined to again give back to the members. Their desire was that it be a meaningful amount so they agreed to rebate and bonus dividend percentages that would result in nearly all of Net Income being returned to the membership.

**GREAT PLAINS FEDERAL CREDIT UNION COMPARATIVE FINANCIAL STATEMENTS
For the Years Ending December 31, 2015 and 2014**

	December 2015	December 2014	Increase (Decrease)	% Change
ASSETS				
Loans to members (net of allowance)	\$ 91,083,798	\$ 95,710,532	\$ (4,626,734)	-4.8%
Cash	\$ 26,661,397	\$ 12,560,727	\$ 14,100,670	112.3%
Investments (net of mkt value adj)	\$ 156,409,825	\$ 162,071,514	\$ (5,661,689)	-3.5%
Land, building, and equipment	\$ 4,413,495	\$ 4,687,824	\$ (274,329)	-5.9%
Other assets	\$ 3,454,006	\$ 3,524,888	\$ (70,882)	-2.0%
TOTAL ASSETS	\$ 282,022,521	\$ 278,555,485	\$ 3,467,036	1.2%
LIABILITIES AND EQUITY				
Liabilities	\$ 1,687,740	\$ 1,861,197	\$ (173,457)	-9.3%
Member shares (savings)	\$ 232,210,528	\$ 228,675,127	\$ 3,535,401	1.5%
Capital(Reserves & Undivided Earnings)	\$ 48,124,253	\$ 48,019,161	\$ 105,092	0.2%
TOTAL LIABILITIES AND EQUITY	\$ 282,022,521	\$ 278,555,485	\$ 3,467,036	1.2%
INCOME				
Interest on loans(Gross)	\$ 4,843,964	\$ 4,724,318	\$ 119,646	2.5%
Less: Interest rebate	\$ (468,118)	\$ (454,427)	\$ (13,691)	3.0%
Interest on loans(Net)	\$ 4,375,846	\$ 4,269,891	\$ 105,955	2.5%
Income from investments	\$ 2,215,844	\$ 2,435,342	\$ (219,498)	-9.0%
Other income	\$ 2,056,330	\$ 2,002,718	\$ 53,612	2.7%
Net gain (loss) on sales of fixed assets and investments	\$ (5,452)	\$ (9,840)	\$ 4,388	-44.6%
TOTAL INCOME	\$ 8,642,568	\$ 8,698,111	\$ (55,543)	-0.6%
OPERATING EXPENSES				
Wages and benefits	\$ 3,942,936	\$ 3,688,828	\$ 254,108	6.9%
Occupancy, operations, & Loan Servicing	\$ 2,687,253	\$ 2,715,938	\$ (28,685)	-1.1%
NCUSIF deposit adjustment/premium	\$ -	\$ -	\$ -	N/A
Provision for loan losses	\$ 395,000	\$ -	\$ 395,000	N/A
TOTAL OPERATING EXPENSES	\$ 7,025,189	\$ 6,404,766	\$ 620,423	9.7%
NET INCOME BEFORE DIVIDENDS	\$ 1,617,379	\$ 2,293,345	\$ (675,966)	-29.5%
DIVIDEND EXPENSE-NORMAL	\$ 1,426,286	\$ 1,513,220	\$ (86,934)	-5.7%
SPECIAL BONUS DIVIDEND	\$ 139,999	\$ 169,393	\$ (29,394)	-17.4%
WHAT WE GAINED--NET INCOME	\$ 51,094	\$ 610,732	\$ (559,638)	-91.6%

MEMBER SERVICES AVAILABLE

- Debit Cards
- Cashiers Checks & Money Orders
- Christmas Clubs
- Financial Counseling
- Funds Wire Transfers
- Individual Retirement Accounts: Passbook as well as certificates
- Loans: Consumer, Real Estate (Fixed & Variable Rate), & Home Equity
- VISA credit cards through Elan Financial
- Gift Cards
- Payroll Deduction & Direct Deposit
- Redemption of U. S. savings bonds
- Share Accounts
- Share Draft (Checking) Accounts, Money Market, & Economy
- Share Certificates (\$500 Minimum) with various rates and terms. Monthly or quarterly dividend payouts available
- 24 Hour telephone and internet account access
- Online bill pay
- Mobile banking
- E-statements
- Used Auto, Camper, and Motor Home Price Guides

Member Paid: Life Insurance, Loan Protection, & Disability Insurance

Certain fees may apply to the above services.

- Available through G.P. Financial Services, Inc.:
- *Discount Brokerage Service
 - *Self-Directed Individual Retirement Accounts
 - *Tax-Advantaged Investments
 - *Mutual Funds
 - *Insurance Products: Life, Annuities, Cancer

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